

Virtual Visit: Northern Cape

14 to 20 February 2021

The Northern Cape Province of South Africa is the largest by land area and smallest by population. It has long been removed from the mainstream business of South African companies, outside of pockets of opportunity. This is rapidly changing as a combination of renewed mining activity across several products, the need for key infrastructure such as rail, roads and ports to support it, as well as the development of the renewable energy sector and ambitions for the development of the Upington SEZ in support of both renewables and mining, are turning the Northern Cape into a new investment and project hotspot in South Africa. This visit will assess progress and opportunities in the mining, renewables and associated infrastructure developments in the Northern Cape.

What is a Virtual Visit?

This is a new and innovative approach to “participating” in the Africa House Group Visit programme based on our acknowledgement of the fact that our clients are extremely busy and it is difficult to commit to a week in-market, especially at a time of tight budgets. In addition, the uncertainty created by the Covid pandemic has made regional and international travel extremely difficult, leading to a more localised focus on key opportunities. The approach is based on the principals of reward-based crowd funding and the idea is to have as many clients as possible contributing to the fixed cost of producing a high quality, project-intelligence driven, bespoke research visit report at a considerably lower unit cost. This is vicarious engagement and the next best thing to actually going on the visit.

What do Virtual Visit Participants get?

Each participant will receive a bespoke, current and actionable report on the visit based on the following:

- Intelligence from the visit is locked in for a 3-month period, giving exclusivity to participants, thereafter the cost of buying the report escalates significantly;

- The visit will focus specifically on opportunities in the emerging mining, energy and industrial sectors in the Northern Cape, and the infrastructure underpinning them;
- The visit will be undertaken by Duncan Bonnett who will be visiting Kuruman, Kathu, Hotazel, Postmasburg, Upington, Port Nolloth and Kimberley to meet with key stakeholders and operators;
- Using multimedia technology, the report will be as visual as possible incorporating visuals of interviews and site visits;
- The approach allows for a deeper dive into projects, timing, ownership, funding, contracts and additional intelligence not always available from Group Visit reports;
- Actionable intelligence and recommendations on the way forward – the intention is to engage with project/programme developers from the perspective of understanding their projects and the opportunities they present for Africa House clients;

Who Should Participate?

Any company with an interest in mining and renewable energy technology supply, infrastructure development along the chain from conception to delivery and maintenance and associated services and products:

- Suppliers of goods and services into the mining, SEZ and renewables sectors;
- Companies with an interest in the development of housing and commercial property
- Support Infrastructure (roads, water supply & sanitation, ports, railways)
- Supply-chain and Logistics companies
- Those companies already active looking for an independent assessment of opportunities

Costing

The cost of the report in Rands is as follows:

Category of Client	Pre-Visit Purchase	Post-Visit Purchase
Africa House Subscribers	5,500	8,500
Non-Subscribers	11,000	14,000

Draft Programme

- Arrival In Kuruman in preparation for mine visits
- Meeting and site visits to mines and projects in the Kuruman, Kathu and Hotazel region.
Purpose: Understand current capex spend, greenfield and brownfield projects, ancillary infrastructure development and potential links to new rail and port developments.
Target companies: Kumba Iron Ore, Strata Africa Resources, Assmang, Kalagadi Manganese and Tshipi e Ntle Manganese Mining
- Travel from Kuruman to Upington via Postmasberg
- Meeting and site visits to mines and projects around Postmasberg.
Purpose: Understand current capex spend, greenfield and brownfield projects, ancillary infrastructure development and potential links to new rail and port developments.
Target companies: Petra Diamonds (Finsch Diamond Mine), Sedibeng Iron Ore, Assmang
- **Upington SEZ:** The SEZ is being developed to support the growing mining, solar, aeronautics & astronomy and agro-technology sectors that dominate in the Northern Cape.
Purpose: To explore the current status of the SEZ, infrastructure plans and requirements, investment pipeline and linkages into Economic Corridor linking Upington to Port Nolloth
- **Target companies:** Upington SEZ,

- Travel from Upington to Port Nolloth via Aggenys
- Meeting and site visits to mines and solar operations around Aggenys
Purpose: Understand current capex spend, greenfield and brownfield projects, ancillary infrastructure development and potential links to new rail and port developments.
Target companies: Vedanta Mining (Black Mountain and Gamsberg Mines), solar cluster near Aggenys
- Port Nolloth, Boegoebaai Port, Rail and Infrastructure Project
Purpose: Understand current capex spend, greenfield and brownfield projects, ancillary infrastructure development status and timing of the project.
Target entities: Transnet, Richterveld Municipality, Northern Cape Department of Transport, Safety and Liaison (DTSL)
- Travel from Port Nolloth to Upington via Aggenys
Purpose: Meetings with mines, smelters in area to understand current capex spend, greenfield and brownfield projects, ancillary infrastructure development and potential links to new rail and port developments.
Target companies: Vedanta Mining (Black Mountain and Gamsberg Mines) and Zinc International
- **Return to Johannesburg**